

30th

Anniversary

of

the British Polish Chamber of Commerce

Three decades of building bilateral
economic relations


british
polish
chamber
of commerce

1992 - 2022



Introducing the BPCC

Message from Aneta Józwicka,
BPCC Chairwoman

For 30 years, the BPCC has been working on behalf of British, Polish and international investors in Poland, creating an effective business support network with their peers and the Polish authorities. We have traditionally supported our members in two ways; by focusing on the business environment – regulatory, legal and fiscal policy issues – and by supporting new business development with high-quality networking events and effecting direct member-to-member introductions at the relevant level.

But 2022 brings new challenges. As a pandemic virus turns into an endemic one, business redevelopment becomes critical. The BPCC network offers many ways of promoting your company; our staff can offer you individually tailored solutions and activities.

Companies serving B2B and B2C clients can benefit from our extensive database, wide social-media reach, exclusive member-to-member offers and a broad range of training, policy-making and networking solutions.

Membership is corporate; when your company joins, every employee can take part in BPCC activities across Poland's regions and in London. We run more than 100 events a year; together with you, we can jointly organise events that reach across our network.

Be active and be seen – with the technology shift, we are promoting hybrid meetings wherever possible, so that those who can join us physically do so, while those who can't can still take part and benefit, even though they may be in another region or even country.

Brexit continues to affect UK-Polish trade. It remains a challenge for some businesses whilst creating new opportunity for others. The BPCC is a first port-of-call for businesses seeking advice, and we always direct them to our members who can best solve their problems, be they to do with logistics, legal issues or tax. Our network offers expert advice on any Brexit-related aspects that impact your business.

Similarly, our investor support involves passing on fresh leads to our members, whose expertise and experience we can vouch for. The BPCC offers service that leads to tangible business results. If you're interested in doing business in or between Poland and the UK – **JOIN US!**



Our offer

Join us and we will make sure you get the best out of your membership

- Access to ~ 260 committed member firms with thousands of business contacts
- Investor advice and business data from market experts and sector specialists
- Best-practice sharing and business development through our policy groups
- Informative business media: *Contact Magazine Online*, BPCC on app and web
- Active promotion of our members on social media: LinkedIn, Twitter and Facebook
- Access to board-level business and government decision-makers
- High-quality networking, certified training and VIP events
- Unmatched global access through international chamber networks
- Monthly economic information updates and market sector intelligence
- Customised events, products, on-demand services and individual offerings

Ask our staff about how we can help you promote your business!

- membership@bpcc.org.pl
- www.bpcc.org.pl



Job-function support

The BPC's membership covers a wide range of business functions; CEOs, MDs and country managers; CFOs/finance directors; HR directors, PR & marketing directors. For mid-level managers we offer dedicated workshops and training.

With almost three decades of experience in Poland, we recognise that for membership to be effective, we need to engage at the highest executive level. Our work is directed at **CEOs**, presidents, partners, business owners and country managers, and is tailored to their limited time and availability. Focused events that will begin happening this year as conditions permit, such as business breakfasts, ministerial and VIP meetings, CEO networking and our AGM, will once again allow for direct peer-to-peer contact, and access to the exclusive CEO-level formats.

The **HR directors** and managers have become crucial in a remote-working environment. How do you manage talent, build teams, foster creativity, monitor productivity and on-board new staff when people are working from home? How will future hybrid-working environments look? HR Policy Group meetings, seminars, reports and professional advice from experts will become more valuable than ever.

CFOs, finance directors, managers and experts can all contribute and benefit. Tax and finance have been central to the BPC's work since the Chamber was set up. As governments seek to recoup public money spent on anti-Covid measures, temptation will arise to target firms with new tax burdens just as they are rebuilding after the pandemic. We will monitor the fiscal environment, and together with other international chambers of commerce in Poland, support our members with meetings with the finance ministry, and with in-house briefings and specialist advice.

We also invite business development and **PR & marketing** executives to work with us to rebuild their networks of clients through well-designed networking events, content marketing, access to target groups, product launches, PR campaigns and social-media support. All can be effectively delivered in partnership with a trusted and specialist B2B network of BPC members, business contacts and media channels.



CEO & Senior Management



Tax & Finance



HR & Development



PR & Marketing





BPCC in the regions

Southern and western Poland host the country's most dynamic manufacturers including automotive and aerospace, as well as being home to the bulk of the foreign investment in the shared service centre/business process outsourcing sectors.

Since 2015, the BPCC has been organising Manufacturing Industry Policy Group meetings at factories across these regions. Factory visits – sharing best practice between BPCC's members engaged in production processes – have become popular. Practitioners meet to discuss issues common to all sectors of manufacturing industry such as supply chain management, optimisation of energy use, recruitment and retention of staff and automation.



High-quality business networking remains central to what the BPCC does regionally, in particular offering members the chance to meet representatives of other business communities and local authority leaders. Over the years, the BPCC's regional offices have established a calendar of high-profile business events that bring together key decision-makers from private and public sectors from across the regions, where members forge new contacts that help with business development and improve the environment for enterprise in the region.

With regular flight connections between the UK and Wrocław, Katowice, Kraków, Szczecin and Rzeszów airports, the links between Poland and Britain have never been better; the BPCC's regional support is here to help you succeed in crossing that bridge and finding the right contacts once you arrive. The BPCC's Warsaw office covers the rest of Poland with a focus on the capital, where the headquarters of most foreign investors are located. Poland's second-largest city, Łódź, is also serviced from the Warsaw office.



Headquartered in Warsaw, the BPCC has a long been active across the Polish regions. Local knowledge – contacts with provincial authorities, regional development agencies, special economic zones and local business clubs – is crucial to long-term business success. In recent years, the BPCC's regional work has expanded into new territories involving local partners and stakeholders.





Nine cross-sector policy groups

Creating a better business environment

The BPCC's policy groups were all formed as a response to members' needs to discuss specific issues of policy with the relevant representatives of government – ministries, regulators, agencies and local authorities. The groups are also a platform for the exchange of best practice between members. Each group's agenda is set by members on the basis of their most pressing concerns and challenges.

Human Resources Policy Group promotes active employment policies and standards, drawing on global best practice. As a platform for dialogue between BPCC members and the public sector, its meetings often include representatives of the Ministry of Labour and Social Policy, local labour offices, regulators and other officials. The group also focuses on vocational education, soft-skills coaching, leadership, assessment and staff retention, as well as challenges created by the pandemic.

Manufacturing Industries Policy Group is a platform for sharing best practice and discussing issues common to all manufacturers, such as energy costs, environmental protection, automation, supply chain and skills. Meetings take place in members' factories.

Real Estate & Construction Policy Group brings together members with an interest in property – investors, developers, architects, contractors, facilities managers and agents. Meetings focus on issues such as planning permissions, investor protection and the regulatory environment for the sector. The group also promotes green building, sustainability and BIM.

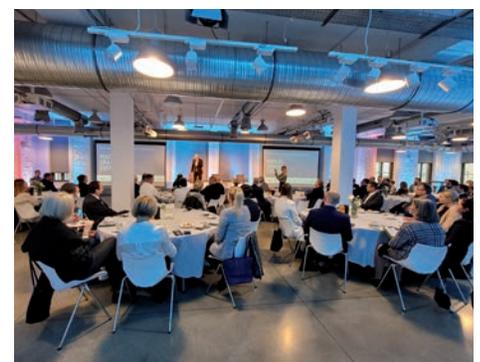
Tax & Finance Policy Group focuses on deregulation, taxes and social security. The aim is to help improve the tax system, targeting barriers to investment, business growth and employment. Making tax payment simpler and improving Poland's business environment are the group's priorities. It also looks into green finance and sustainable investment.

Tech Policy Group addresses new developments and regulatory issues affecting firms across all sectors touched by technology – intellectual property, cloud computing, blockchain, e-marketing, the Digital Single Market, data protection – and considers future trends.

Healthcare Policy Group is a forum for the exchange of best practice between the UK and Poland, and between BPCC members and the Polish public sector. The group discusses e-health, clinical trials, personalised medicine, coordinated care, healthy ageing and private healthcare with decision-makers, experts and managers from public and private sectors. Innovative, effective healthcare is the policy goal.

Public Procurement & Public Private Partnerships (PPP) Policy Group engages with government, parliament and local authorities to discuss private-sector delivery of public infrastructure. UK experience offers lessons from which Poland can learn. The group also discusses regulation and best practice regarding public-sector tenders.

Sustainability and ESG Policy Group promotes best practice in corporate behaviour and how firms interact with the social and natural environment. It shares best practices in sustainability and corporate governance between members, and voices ideas to government. It discusses technologies that will help business contribute profitably to a sustainable supply chain in respect of growing awareness of environmental protection. Representatives of government, regulators and local authorities take part.





BPPC Media: global reach

We've built a digital hub connecting businesses between Poland and the UK. Regardless of location, we help our members by creating opportunities, based on our position as first port-of-call for firms seeking market information.

Contact Magazine Online allows members to promote themselves by sharing insights and best practice. There's useful information about doing business in Poland; you're kept up to date with BPPC activities. The magazine appears five times a year and provides members with professional advice and opinions from expert practitioners. We build a strong community voice representing interests from the Polish, British and international points of view.



The BPPC's multiple communications channels – social media, web and app, offer quality information and insights about doing business between the UK and Poland. News from members, articles and events information is updated daily; members are encouraged to contribute quality content in English and in Polish. The BPPC often serves as the first contact point for UK companies thinking about doing business in Poland – and for Polish firms considering the UK and beyond. Members contributing their know-how help them answer their questions. Our media channels are intuitive, innovative and continually updated.



Brexit support

Since the UK's departure from the single European market and Customs Union, doing business between Poland and the UK has become more complicated.

BPPC members in sectors such as legal services, logistics, standards and certification, tax and finance, can help with every aspect of the new realities of doing business between the UK and Poland, whether it's to do with imports, exports, cross-border investment or employment issues. The BPPC's high media profile on Brexit in Poland means that it is one of the first organisations to which Polish entrepreneurs turn when seeking guidance on Brexit. Such inquiries are passed on to the relevant BPPC member with the relevant expertise.



We are a founding member of the International Group of Chambers of Commerce (IGCC), which represents the voice of the foreign investor community in Poland. Together, we are 17 chambers engaging with the Polish government on issues of relevance to all foreign investors; we also focus strongly on international networking with regular multi-chamber events.

Connect with British business around the world



We are one of over 130 British chambers and business groups around the world connected to the British Chambers of Commerce

(BCC) through its Global Business Network. Formed 162 years ago, the BCC consists of 53 regional chambers across the UK. The BCC represents 80,000 British businesses of all sizes, which employ almost six million people across the UK. Plug into this network through BPPC membership.

■ Member to member

Reach out to BPPC members in a direct way, with introductions made for you at a personal level with the relevant senior manager within the organisation you wish to contact.

■ Welcome New Member

Every new BPPC member is introduced to the entire BPPC membership network, with a welcome email, sent out in Polish and in English. The introduction is followed up on the BPPC's social media accounts.

■ Events newsletter

A weekly round-up of all BPPC events for the coming fortnight, containing all the news of what's happening in your chamber.

2022 Membership Application Form

Brytyjsko-Polska Izba Handlowa / British Polish Chamber of Commerce Registered Office: Zielna 37, 00-108 Warszawa, Poland. VAT: 5252800783

I/We hereby apply for membership in the British Polish Chamber of Commerce.

Registered organisation / Company name

Registered address

VAT Registration number Trade name (if different from the above)

Correspondence address
(if different from the above)

Industry sector (up to five words best
describing the organisation's activities)

Main telephone number
(country code - local code - number)

General email address

Website

Authorised person name & position

Direct line
(country code - local code - number)

Email

Data of the person to be main contact for BPCC (if different from above):

Name & position

Direct line
(country code - local code - number)

Email

MEMBERSHIP APPLIED FOR (please indicate):

Number of employees:

in Poland in UK

Note: Membership fees depend on number of employees and will be invoiced annually in advance.

Membership Class (please tick one option):

Enterprise Class (1-10 employees)* 2,500 PLN

Business Class (11-150 employees)* 5,000 PLN

Chairman's Class (>150 employees)* 7,500 PLN

* on all forms of employment contracts net of VAT

Method of payment is bank transfer.

I agree to receive VAT invoices, duplicate VAT invoices, or correcting invoices in electronic form ('electronic invoice') from the BPCC. Please send an electronic invoice to the e-mail address set out below (please fill in using block letters):

Many BPCC members offer discounts to other members on their products or services. If you wish to offer members any discounts please provide details below.

Consent: Brytyjsko-Polska Izba Handlowa, ul. Zielna 37, Warsaw, entered into the National Court Register maintained by the Warsaw District Court (KRS number 0000803344); NIP: 5252800783 is the data controller of my personal data. I hereby consent to the processing of the personal data contained in this form by Brytyjsko-Polska Izba Handlowa in the course of carrying out this contract. I have the right to access and rectify my data, to oppose its processing and the right to demand that it ceases from being processed upon justified request. Providing my personal data is voluntary. Brytyjsko-Polska Izba Handlowa trades under the name of BPCC. We reserve the right to request professional references upon your registration.

Zgoda: Administratorem danych osobowych zawartych w niniejszym formularzu jest Brytyjsko-Polska Izba Handlowa z siedzibą w Warszawie, ul. Zielna 37, KRS: 0000803344, NIP: 5252800783. Wyrażam zgodę na przetwarzanie moich danych osobowych przez Brytyjsko-Polską Izbę Handlową dla celów realizacji niniejszej umowy z zachowaniem zasad prawnych dotyczących ochrony danych osobowych oraz na umieszczenie ich w bazie danych online. Rozumiem, iż przysługuję mi prawo dostępu do treści swoich danych, prawo ich poprawiania, a także prawo wniesienia sprzeciwu oraz wniesienia umotywowanego żądania zaprzestania przetwarzania tych danych. Podanie danych jest dobrowolne. Brytyjsko-Polska Izba Handlowa prowadzi działalność pod nazwą BPCC. W szczególnych przypadkach możemy poprosić Państwa o przedstawienie referencji celem zakończenia procesu rejestracji.

Cancellation: The agreement is an open-ended contract and it cannot be terminated within the first 12 months. Should you not wish to continue your membership, you must notify us in writing. This must be received no less than ten days before your renewal date. In the absence of notification your membership will be automatically renewed for a further year. If notification of resignation is received no later than 3 months after the renewal date, a credit of 50% of the membership fee will be made.

Rezygnacja: Umowa zostaje zawarta na czas nieokreślony. Minimalny czas obowiązywania umowy to 12 miesięcy. W przypadku braku zainteresowania kontynuacją członkostwa, oczekujemy powiadomienia nas o tym pisemnie minimum 10 dni przed datą wygaśnięcia bieżącego okresu rozliczeniowego. W przeciwnym razie opłata członkowska na kolejne 12 miesięcy zostanie naliczona automatycznie. Istnieje możliwość zwrotu 50% wartości naliczonej składki członkowskiej, jeżeli powiadomią nas Państwo o rezygnacji nie później niż 3 miesiące od daty wygenerowania faktury na kolejny okres rozliczeniowy członkostwa w Izbie.

We hereby apply for membership to the British Polish Chamber of Commerce. We confirm that we have acquainted ourselves with the terms and conditions of the contract and undertake to comply with the constitution of the Chamber as a member, if elected.

Niniejszym oświadczam, że ubiegamy się o członkostwo w Brytyjsko-Polskiej Izbie Handlowej, zapoznaliśmy się z warunkami umowy oraz odstąpienia od niej i zobowiązujemy się przestrzegać Statutu BPCC, jeśli nasza kandydatura zostanie przyjęta.

Stamp and authorised signature

Place and date

All members will be issued a BPCC Annual Membership Certificate.
Please return completed application form to: membership@bpcc.org.pl




british
polish
chamber
of commerce

30
years

www.bpcc.org.pl